

TRADER INFORMATION PACK



FAST FACTS

The Hawker 88 Night Market will return to the iconic Queen Vic Market sheds for an exclusive five-week season showcasing traditional Asian street eats, quirky general merchandise and curated themed weekly entertainment.

Night Market Series dates: Wednesday 9th April to 7th May 2025

Number of trading nights: 5 nights

Time: 5:00pm - 10:00pm

Offer to include:

- Food vendors providing a wide range of street foods with a focus on Asian cuisines, all prepared and cooked fresh on-site
- Pop Up Bars (we are a fully licensed venue) with the inclusion of Asian themed beverages.
- Fashion and artisan stalls offering a diverse product mix complimenting the themed experience of this night market series.
- Themed Nights for entertainment to capture Asia with a 'trader in focus' campaign to profile the food offer.
- Main stage featuring live entertainment, complimented with roving artists and performers.



STALL INFORMATION

Stall Dimensions

Stall dimensions at the Hawker Night Market will be offered in different sizes depending on location, product category and type of stall. In your application you will be asked to indicate to be tested and tagged your preferred stall size.

Specialty Stalls

5m wide x 4m deep

Food Stalls

5m wide x 6m deep

What is provided with a stall?

Power

The Market has limited power available. All electrical equipment needs by a suitably qualified electrician before being brought to the Market.

Furnishings

Trestle tables are available for hire at \$12 per table per night (GST inclusive). To keep sightlines clean and visible, we ask that all stall displays remain below 2.4m.

Merchandising

Oueen Victoria Market's merchandising standards and guidelines are designed to assist stallholders in positioning their product to be as successful as possible.

While we encourage each stallholder to present themselves true to their own brand, a level of presentation is expected to provide customers with an enjoyable shopping experience.

In order to showcase your stall and products we require you to provide your own lighting.

Food Vendors

All hospitality traders will be required to operate with a POS system that can provide an "End of Day Report" known as "Z Reads" and

proof of all sales including cash and EFTPOS transactions.

Make sure you tell us if you require cool rooms during your application. This will allow us to plan and allocate adequate space. Please note this will incur additional charges. Unfortunately, cool rooms operating off generators or

engines will not be permitted.

For your own and the general public's safety, all traders should be aware and ensure they are up to date and compliant with the relevant standards of all gas appliances set by Energy Safe Victoria. For further details and free advice, you can contact Energy Safe Victoria at:

www.esv.vic.gov.au or 1800652563.

Sustainability

Queen Victoria Market is committed to ensuring that our events have as little impact on the environment as possible. The guidelines below have been adopted to help us achieve this goal:

Go plastic bag &straw free

It takes a minimum of 100 years for a plastic bag to disintegrate. Help protect the environment by using only paper, recycled or bags. Plastic bags are not permitted at any Queen Victoria Market event.

Consumables

Food vendors are required to serve all consumables (plates, cutlery, straws etc.) on sustainable wares approved by Queen Victoria Market.



STALL FEES & LICENCING

Successful applicants will be offered a licence with Queen Victoria Market Pty Ltd.

The exact terms and conditions of the licence will be set out in the licence document, a section of this will detail what we refer to as 'permitted use' - this is to help reduce any similar products making their way into the Hawker Night Market.

| Category | Nightly Fee* | Season's Fee* |
|--------------------|---------------|------------------|
| Specialty Shopping | | |
| Full Season | Eugen #14//F | ф722 2 Б |
| ruii Season | From \$146.65 | \$733.25 |
| Casual | From \$146.65 | |
| Table Hire | \$12.00/table | |

^{*}All amounts are GST inclusive.

| | Site Fee (per night) | Inclusions (per night) |
|--|---|---|
| Beverage Stalls/ dessert Stalls 3x3 | Minimum site fee of \$633.21 including GST or 18% of total gross revenue per night market plus GST - whichever is the greater. | Allocated undercover site at the Night Market. Site fee includes electricity and waste management costs of \$33.21 Incl. GST |
| Food Stall 5mx6m or 6mx3m | Minimum site fee of \$1381.24 including GST or 18% of total gross revenue per night market plus GST - whichever is the greater. | Allocated undercover site at the Night Market. Site fee includes electricity and waste management costs of \$33.21 Incl. GST |
| Cool rooms | | Allocated parking for cool rooms in BOH area with access to electricity will incur an additional fee of \$15.00 Incl. GST per trading date. |

^{*} Power usage & waste management fee for Specialty stall holders will incur an additional cost of \$3.35 including GST per trading date.



THE APPLICATION PROCESS

Key Selection Criteria

The selection criteria we apply in the assessment of all applications for the Hawker Night Market is summarised below:

- The categories of merchandise, considering their distinctive uses, points of differentiation, alignment with the Market's Hawker theme (including the extent of on-site food preparation for food stalls), and the overall blend of food and merchandise within the Market.
- The stall set-up, including attention to aesthetics and any physical constraints.
 The applicant's retail and business experience.
- Flexibility and ability to fit in with other stallholders and to work with Queen Victoria Market management

 Any other matter considered relevant to the application

The sequence of the above criteria does not imply any relative priority. Furthermore, these are not the only criteria upon which the assessment of applications is made.

The Queen Victoria Market will not be evaluating any application for the purpose of entering legal relations. A legal relationship will only be contemplated when the successful application signs a formal letter of acceptance prepared by the company. The company reserves the right to act as it sees fit after considering applications received. The decision of the selection panel is final and not open to appeal.

What Happens Next?

Applications close at 9am on Monday 24th February 2025. Should your application be successful, you will be shortlisted and asked to attend an interview with Queen Victoria Market.

First round offers will be made in mid-March 2025 and we will endeavor to notify every applicant of the outcome as soon as possible.

If you are unsuccessful this year, we still encourage you to apply for future Queen Victoria Market events.



APPLY ONLINE AT

QVM.COM.AU/BECOME-A-TRADER

